



Interphase Systems, Inc. is looking to expand our team by adding a Senior Account Executive focusing on developing and acquiring new clients in the PA, DE, NJ, NY, and MD areas.

Reporting to the CEO, the successful candidate will be responsible for acquiring and developing high-level client relationships. Our primary value proposition is our ability to provide experienced technical resources at competitive market rates to our customers. Our proven track record and excellent customer references has fostered substantial growth in recent years. We need a Senior Sales Executive to help continue that trend.

We have recently launched a dedicated Validation & Compliance Practice serving the Pharmaceutical & Financial Industries. This candidate will grow our market presence in these areas by showcasing our exclusive Enterprise Validation Framework to prospective and existing clients. Experience in selling into the Pharmaceutical, Bio-Tech & Medical Device markets is highly desirable.

The Candidate chosen must have a proven track record of multi-million dollar solution selling in mid-to-large size companies.

Candidate must be comfortable in developing 1.5 to 4 \$Million in sales annually.

The Candidate must also possess a strong work ethic, strong customer focus and a strong desire to achieve.

We offer a competitive compensation package along with health, dental, Paid Time Off, and other key benefits.

Send resume and cover letter **INCLUDING COMPENSATION REQUIREMENTS** to resumes@interphasesystems.com. Include "Sales Exec" in the subject line.

Visit our website at: www.interphasesystems.com